

Introduction

CUA (Credit Union Australia) is a multiaward winning provider of financial services, including everyday banking, home loans, insurances, credit cards, personal and car loans, superannuation and financial planning to its national base of more than 400,000 customers.

ABOUT CUA

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EDDY CARTER

Infrastructure CORE Operations Manager

CUA (Credit Union Australia) is a multi-award winning provider of financial services, including everyday banking, home loans, insurances, credit cards, personal and car loans, superannuation and financial planning to its national base of more than 400,000 customers. Commencing operations in 1946, with the goal of providing fairer banking services, CUA maintains a genuine desire to make a difference in enriching their members' lives, and has grown to be the largest customer-owned financial institution in Australia.



OVERVIEW

CUA Initially engaged Whispir to provide a more robust and cost effective 2 Factor authentication system for customers accessing and transacting with their online banking platform.

Once the technology had been tested and proven, use of the platform was expanded to include enhanced IT service management communications and for external customer notifications.

Future rollout plans include potentially integrating Whispir with new Collections software, and an upgraded service management platform, with Whispir providing automated messaging capabilities to support both systems.



LEGACY SYSTEM CHALLENGES

CUA needed a replacement for their legacy SMS Gateway, which provided customer second factor authentication for logging into and transacting with internet banking.

Reliability and price were the main pain points of the legacy system, and Whispir was chosen to provide a more robust and cost effective solution.

After successful initial adoption of the technology, use of the platform was expanded to provide an enhanced ITSM communications capability.

IT Service Management

Whispir helped update and improve legacy ITSM communications processes, including:

- > Emails previously sent via Lotus Notes are now integrated into the incident template and are sent via Whispir in conjunction to SMS distribution
- > Manual call trees were replaced with automated SMS notifications

Mass Customer Notifications

Whispir also provides an external communications facility:

As part of the introduction of the new CORE banking system, an SMS was sent to 75,000 customers who would be affected by system unavailability during the changeover.

Whispir was used to send SMS notifications in stages – blocks of 2000 messages were delivered, giving customers time to respond, as needed.

The SMS contained an advisory message, and also directed customers to visit the CUA website (not via a link!) for further information, if required.

The initial batch of messages helped establish how many customers would need further assistance - via manned phone support - to further explain the process. This helped CUA assign the required resources, and plan for an optimal communication rollout.

FUTURE POTENTIAL APPLICATIONS FOR WHISPIR

"Having used Whispir for our ITSM communications in my previous role, I was comfortable that the platform had the capability and reliability to fulfil this identified need when I joined CUA.

The journey with Whispir has seen us grow our use cases from critical notifications and internal communications, to supporting the security gateway, and now potentially for marketing and customer engagement.

This expanding use has been built through the relationship with Whispir, and the ongoing support of our account manager in educating our business on the value of effective communications, and the potential this has for continuing to improve our operations."

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Automating collections

As part of the selection process for CUA's new Collections platform, Whispir is being considered as the communications enabler, with plans to integrate the platforms, and use Whispir to automate the required messages.

Digitising processes

Converting customers from paper based to online statements. Whispir is being assessed to send SMS notifications to all customers to confirm their acceptance of the new digital statements.

Upgrading IT Service management platform

Whispir is being considered as the communications enabler for the new Service Management platform, providing an automated service management communications capability.

empower communicators. engage humanity.